

A&B – Sun Pipe Line

"In business since 1927"



A&B Pipe and Supply
Sun Pipe and Valves

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City of Coral Springs Water District ...

The City of Coral Springs Water District is adding more volume capacity and pressure to its existing water main distribution system and to provide service to areas without city water. The project is divided into five sections with either 12" or 16" mains. Caribe Utilities of Florida, Inc. (Miami) is the underground utility contractor for all of the work. Materials for the project were purchased from A&B Pipe, facilitated by outside salesman, Alex Paulino. McWane Cast Iron Pipe Company of Birmingham, Alabama, is the supplier of this U.S. manufactured ductile iron pipe. The tapping sleeves, gate valves, and fire hydrants will be provided by Mueller Company.



(RIGHT PHOTO) Here the Caribe crew trenches for the 12" line that will run along the west side of 120th Avenue, from Wiles to Sample Road.

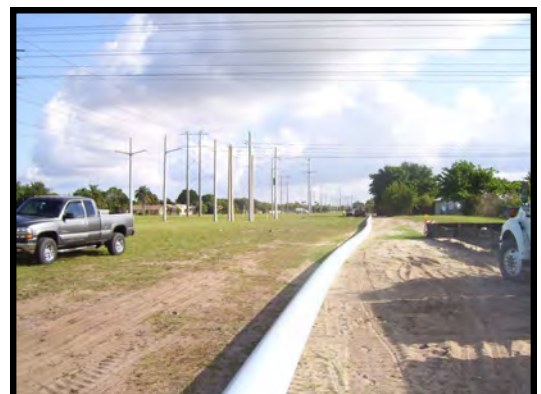


(LEFT PHOTO) Caribe Project Manager, Jesus Quinones (left), Project Superintendent Miquel Perez (center), stand next to A&B's Alex Paulino at the 120th Avenue construction site.

(BELOW LEFT PHOTO) Jesus and Alex, in front of a stack of 12" ductile iron pipe staged for burial along 120th Avenue.



(BELOW) The photo shows where a horizontal directional bore is about to be performed under the backyards of the houses on the right. The 16" main is being buried next to the FPL easement that runs from Wiles to Sample Roads. A section of 1180' will be bored under the backyards since the residents protested the digging up of their landscaping.





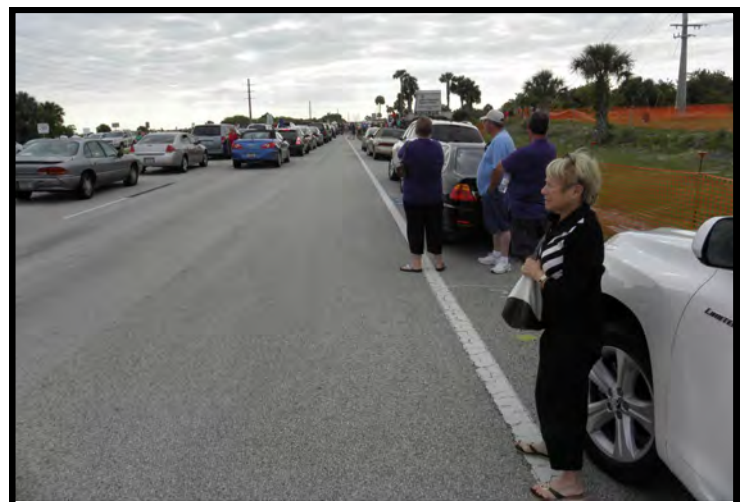
From the Editor...

The market area for A&B Pipe includes the Gold Coast (Miami-Dade, Broward, and Palm Beach), while Sun Pipe concentrates on the Treasure Coast (Martin, St. Lucie, and Indian River) and the Space Coast (Brevard). The Space Coast is largely dependent on orbital shuttle launches, which might explain why your editor and his wife found themselves at the Kennedy Space Museum on May 16th to witness the last launch for the Endeavor, also the program's penultimate launch. The launch followed perfectly on schedule. At 8:56 A.M., the Museum's loud speakers announced the final ignition, then the craft began lifting into the sky. From our vantage point, we could see the fiery flames of the rocket boosters as they shot the shuttle into the sky. Nearly five seconds later, we heard a boom and felt the resonate shock waves from its initial launch. The crowd hooted and screamed in excitement, and seconds later, we all watched as the shuttle nosed into the clouds. If you were watching the launch live on TV, or later in re-runs, you no doubt had a much better view of the event. However, no view can compare with the excitement of the crowd or the time-delayed vibrations



Prior to launch, we had the opportunity to walk around and speak to a few of the 500,000 estimated people who were here to witness this event. We spoke to locals from West Melbourne, Merrit Island, and Palm City as well as a few folks from Orlando, West Palm Beach, and Jacksonville. We even met a couple on vacation from Baltimore. I recognized the names of these locations since we have shipped product to these cities over the past few years. I wanted to ask these people how the end of the shuttle program would affect them, but there wasn't time and they probably didn't have an answer. In any case, after the program's final launch in July, about 8,000 jobs along the space coast will be terminated. Of the 13,100 people currently employed at the Kennedy Space Center (KSC), 2,100 are NASA employees and the rest are contractors. The impact of this loss will be dramatic for this area, which has long pioneered the space program in the U.S. Prior to the shuttle program, the space program began with the early launches from the Air Force Cape Canaveral Annex. The first launches included two Mercury suborbital manned flights as well as five more orbital flights, including one in 1962 with John Glenn, who was the first American in orbit. Years later, the Annex launched its complex, two-man Gemini spacecraft along with its extra-vehicular activity missions, which proved critical for its subsequent Apollo missions that led to Neil Armstrong's legendary first steps on the moon. In 1969, the construction of the current KSC began and the first of its 133 successful launches (including two failures) took place on April 12, 1981. Throughout its existence, these missions have included the launching of numerous satellites and interplanetary probes, repairs of the Hubble telescope, space science experiments, and constructing and servicing the International Space Station. Furthermore, five orbiter vehicles were built. Two of these were destroyed in accidents, one was retired, and the remaining two will now find their home in a space museum.

When President Obama decided to dismantle Constellation, the program responsible for developing a new generation of vehicles designed to take astronauts to the Moon and Mars, the future of the space program as a viable economic engine for the region promptly died. There is a chance that commercial spacecraft developers will provide some stimulus to the region, but is hardly likely to resemble NASA's presence. The men and women from the Space Coast's aerospace industry are highly educated and trained and many are now likely to find new jobs outside of Florida. We no doubt recall the impact of IBM's shutdown in Boca Raton during the 1990's. The real estate market was the first to take a hit when thousands of homes were then listed for sale. Next, it trickled down to the commercial and service businesses that relied on high-salaried employees for business. In the end, it took several years for the area to recover. Brevard County has grown quite a bit during their years of NASA activity, and the next several years will no doubt be difficult.



(RIGHT) Mrs. Editor awaits the launch, two minutes prior to take-off. The clouds may have damped the view of the launch but in no way affected the excitement!



Ecosphere Technologies, Stuart ...

In Issue #18, we highlighted Ecosphere's patented Ozonix technology, then being tested in conjunction with efforts to clean up the oil spill in the Gulf. Now, we will feature a few of their inventive shop techniques!

(RIGHT PHOTO) Ecosphere's facility includes three buildings: a main office, engineering, and warehouse (right), the machine shop (left), and an assembly building (far back). When management sought to improve their productivity with air handling tools, Rand Calender, Sun Pipe outside salesman, suggested utilizing the IPEX system. All of their buildings are now equipped with Duratec air-lines.



(LEFT PHOTO) Ecosphere's main compressed air source is a new, Italian Fiac rotary screw compressor, powered with a 20 HP motor and a 500 gallon air reservoir. The old compressor (left) remains as a backup.



(RIGHT) An Ecosphere employee utilizes one of the many air tools used to produce Ozonix units.

(LEFT) Air hose stations are conveniently located throughout the shop, providing maximum flexibility for the workers.



IPEX offers its Duratec Air-Line system for fast, flexible plant air piping systems. Rated up to 200 psi, they are quick to install, easy to modify, simple to expand, and are adaptable with existing piping systems. Duratec's unique composite structure incorporates a rigid, yet flexible aluminum core, permanently bonding its inner and outer layers of high density polyethylene plastic (HDPE). The fittings employ a unique double o-ring compression joining system that can be assembled in a matter of seconds.





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A&B Pipe is doing a direct mail program to gas line contractors and boiler installers to promote the Flex-Hose Ultra Fuel Flex product line. Please contact your sales representative for more information.

FULTRA fuel flex™

Protect your fuel fired equipment...

Reduce installation costs!

- Saves Pipe Fitup Time
- Can be installed in offset position for pipe misalignment
- Isolates vibration

Typical applications:

- LP Gas
- Fuel Oil
- Natural Gas
- Oil tanks
- Generators
- Boilers
- any flammable or combustible liquids

Stock sizes 1"-4"

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Alex Paulino, A&B Outside Sales ...

Alex, the son of immigrants from the Dominican Republic, was born in Manhattan. He attended Catholic schools in the City until age 12 when his parents returned to their native Santo Domingo. This move lasted less than a year, however, at which point the family moved back to the City where Alex resumed his education at parochial schools. In high school, Alex moved to West New York, New Jersey (in Hudson County) in time to play baseball and football for Saint Joe's Palisades, where he led his teams to numerous victories on the field. In fact, his football skills were stellar enough to warrant a Division III scholarship to Rambo State, though he ultimately turned it down to instead attend the College of Staten Island. This move allowed him to stay close to his high school sweetheart while studying computer science. By graduation, Alex was a married man with a daughter, and so he took a job in Teterboro, NJ, as a manager for a party rental firm that specialized in catering high-society parties.



In September 1992, Alex and his family moved to Miami where he began working as a receiving clerk for the plumbing branch at Hughes Supply. Soon after, he was promoted to driver, then moved to warehouse operations, and finally, promoted to manager. Later, he progressed to counter sales, inside sales, and in 1996, became an outside salesman. By then, the branch had been converted to a waterworks operation. Alex's life took a turn during the latter part of 2010, when HD Supply (who purchased Hughes) downsized and he lost his job. This misfortune turned into a boon for A&B, who hired Alex as an outside salesman in January 2011, where he is currently doing excellent work selling mainly to underground utility contractors.

Away from the office, Alex's passion is music. In fact, Alex has worked as a part-time professional disc jockey for over 25 years and owns a collection of over 10,000 CD's, spanning the unlikely genres of heavy metal to Latin to popular music. Like a good disc jockey, Alex caters his music to his audience's dance preferences: his tunes match the feet.

Alex's new wife, Elizabeth, is currently in Colombia awaiting paperwork for her move to Miami. Additionally, he is the proud stepfather of a daughter and son this marriage, and proud father of a 21-year-old daughter and 13-year-old son from previous marriages. And...now he is also the grandfather of a one-and-a-half-year-old girl!